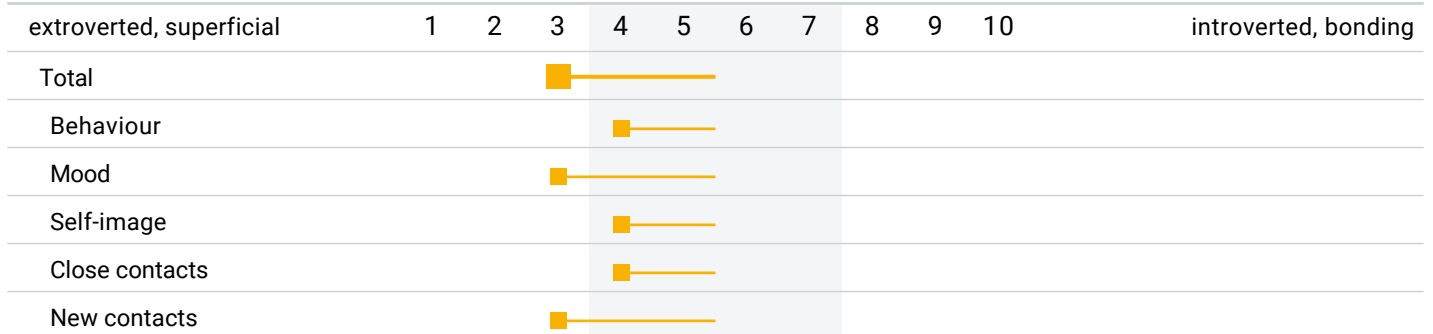


Personality

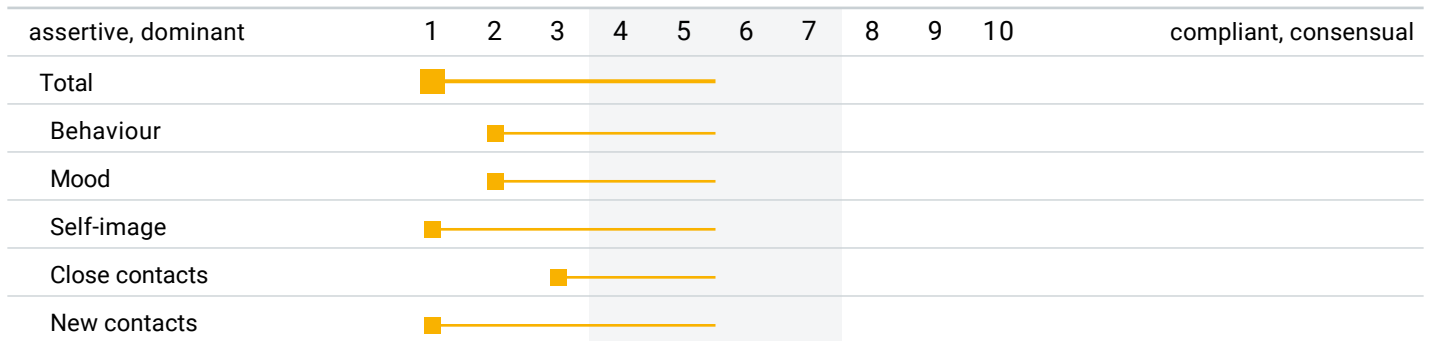
ID: 684

DYNAMIC

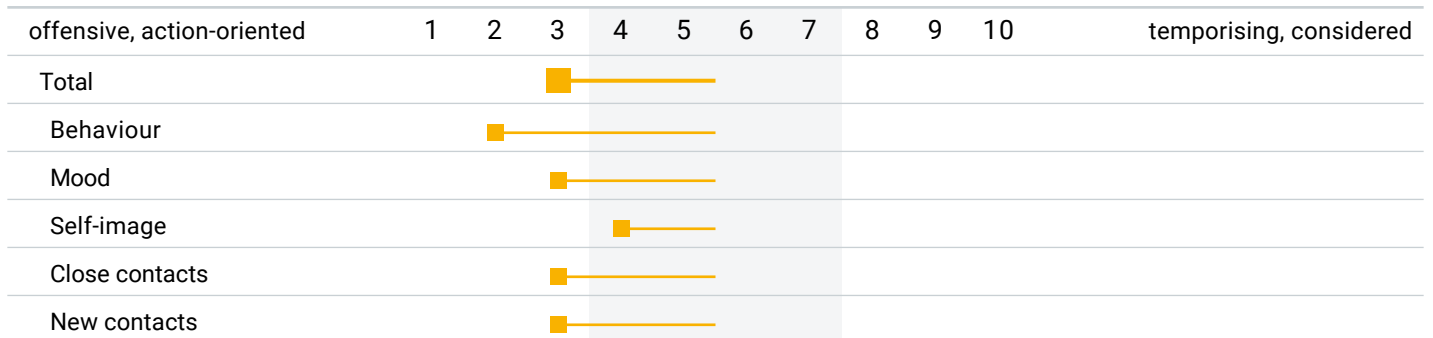
CONTACT BEHAVIOR



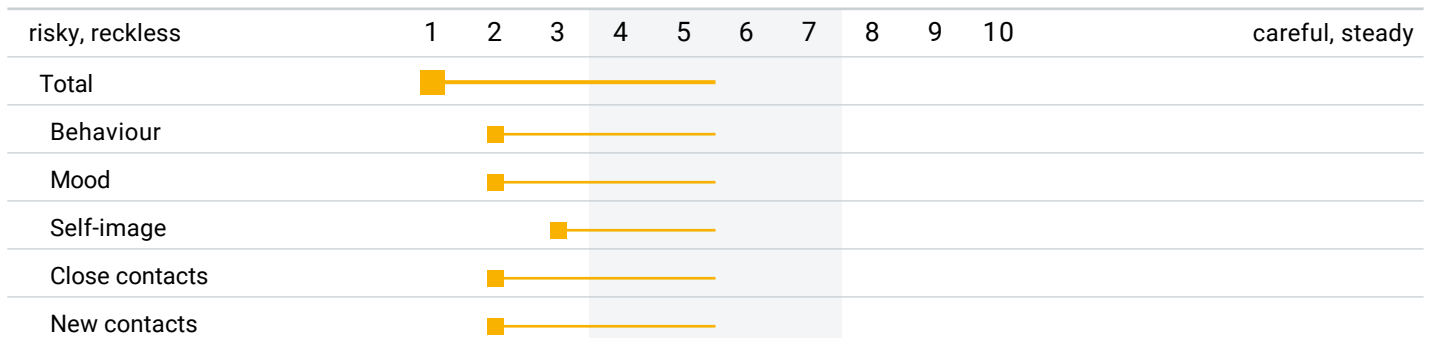
GOAL/ CONFLICT MANAGEMENT



LEVEL OF ACTIVITY



RISK ORIENTATION

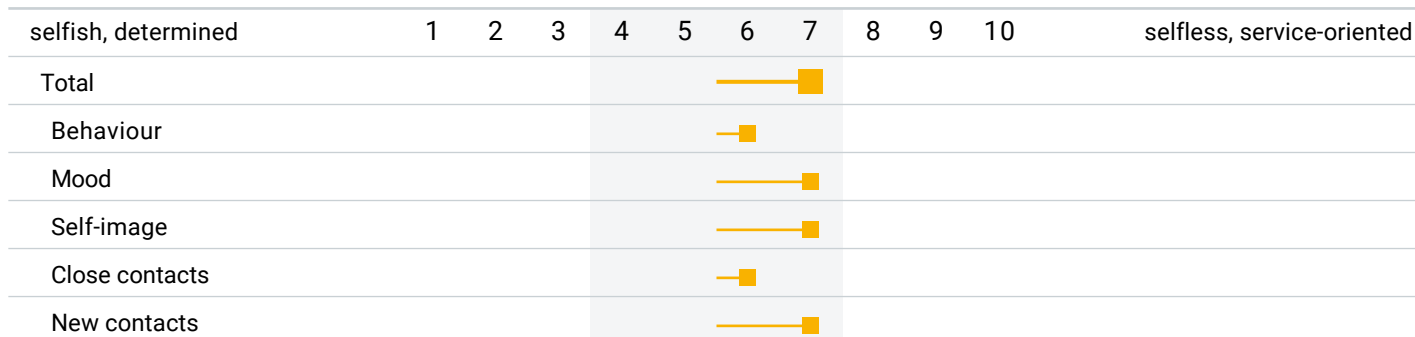


Personality

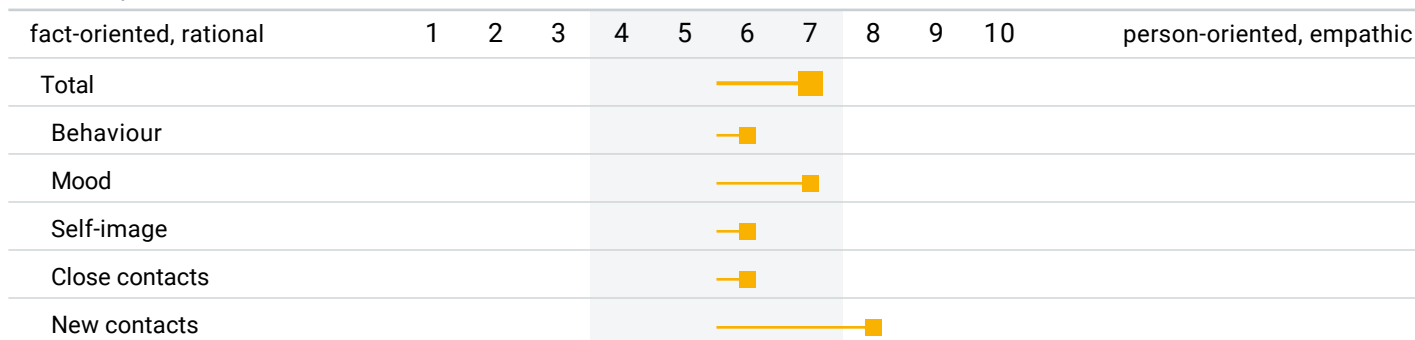
ID: 684

SOCIAL COMPETENCE

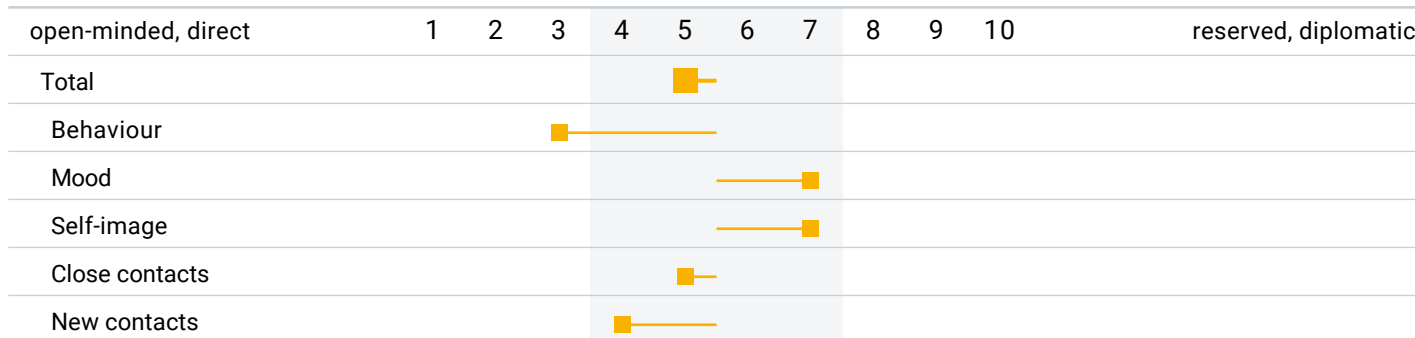
SOCIAL ORIENTATION



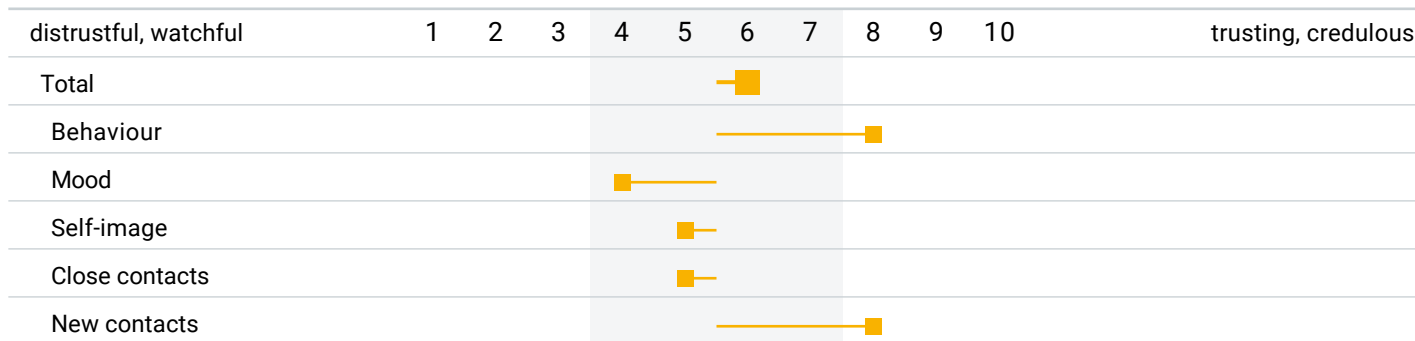
OBJECT/ SUBJECT FOCUS



COMMUNICATION STYLE



EXPECTATION ATTITUDE

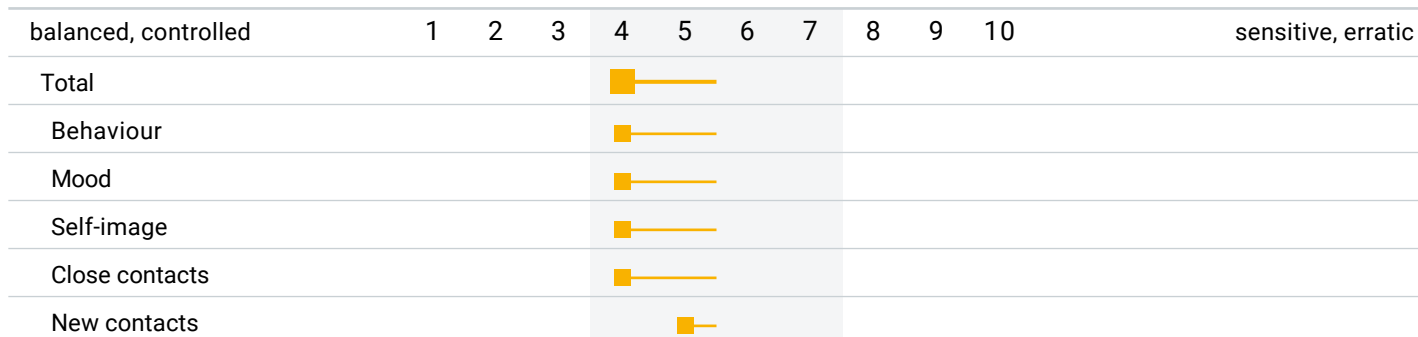


Personality

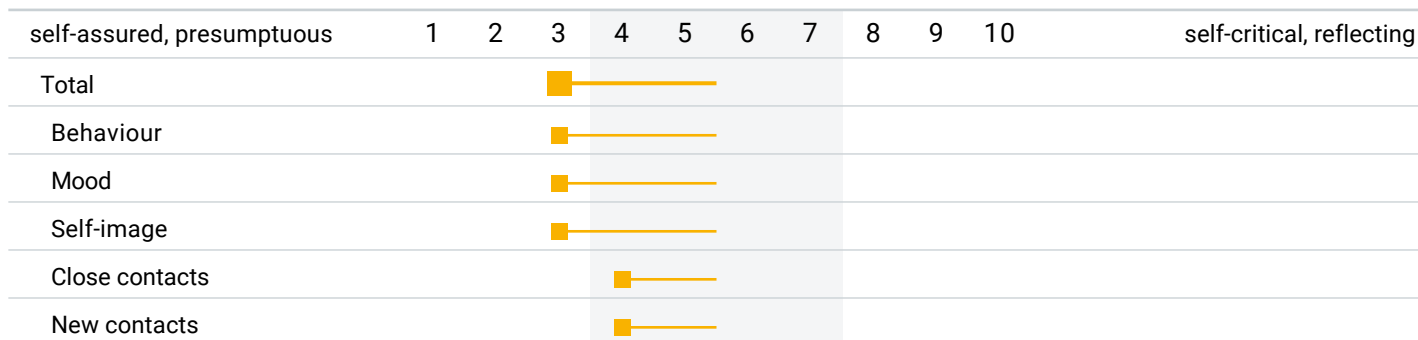
ID: 684

PSYCHOLOGICAL CONSISTENCY

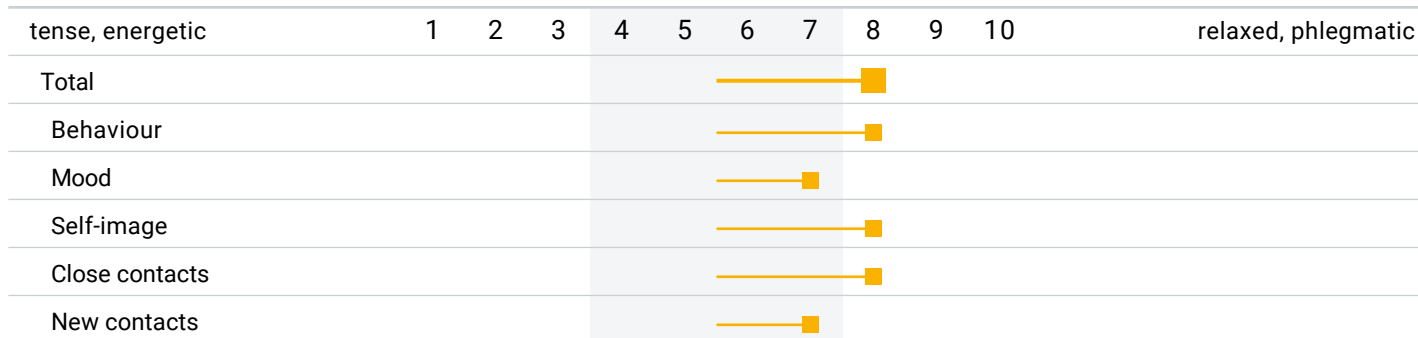
TENDENCY OF MOOD



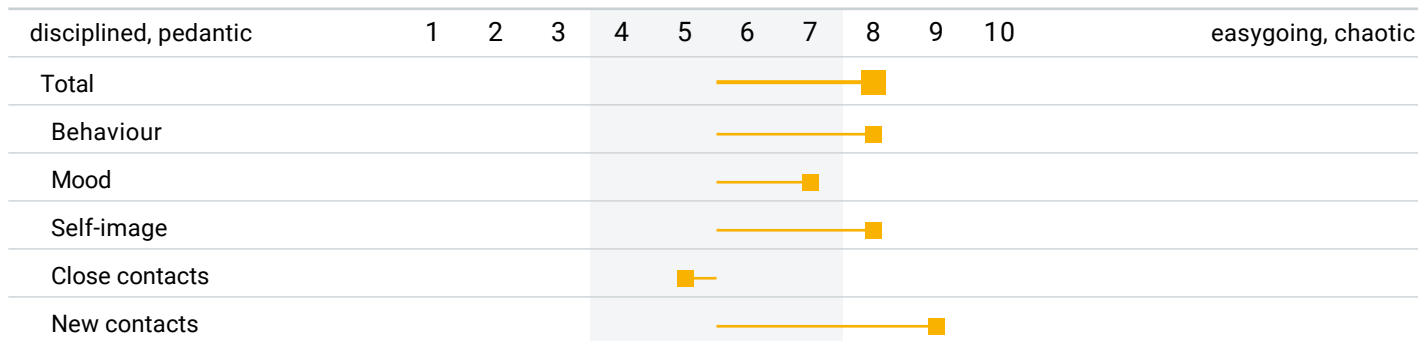
SELF-ESTIMATION



TENSION LEVEL



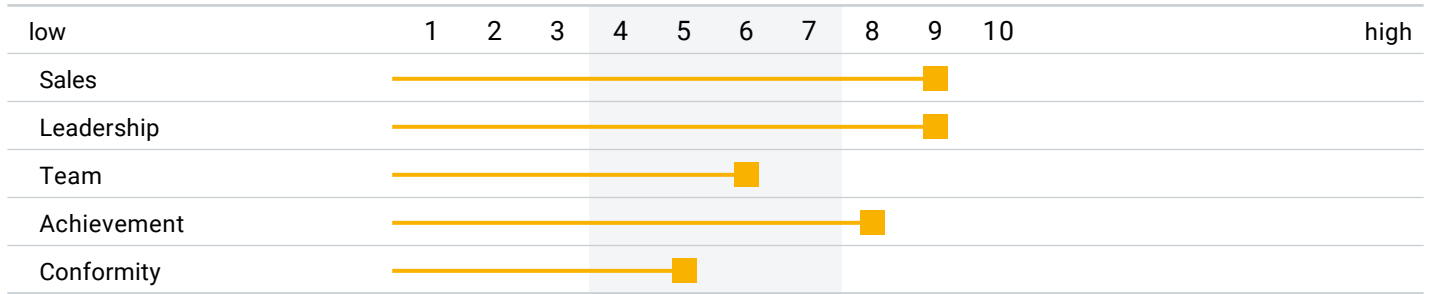
SELF REGULARISATION



Personality

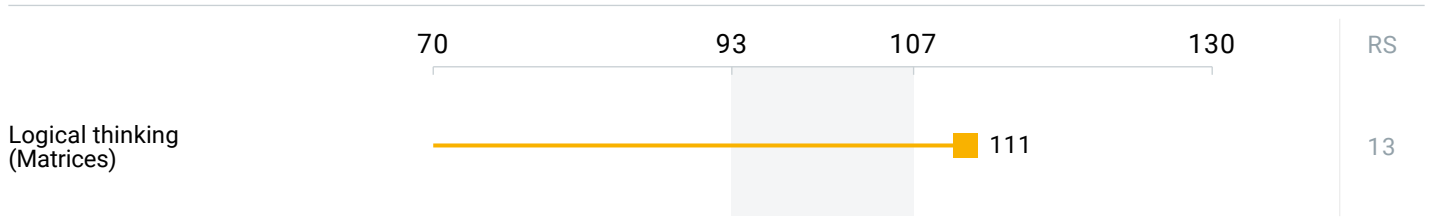
ID: 684

POTENTIALS



Ability Profile

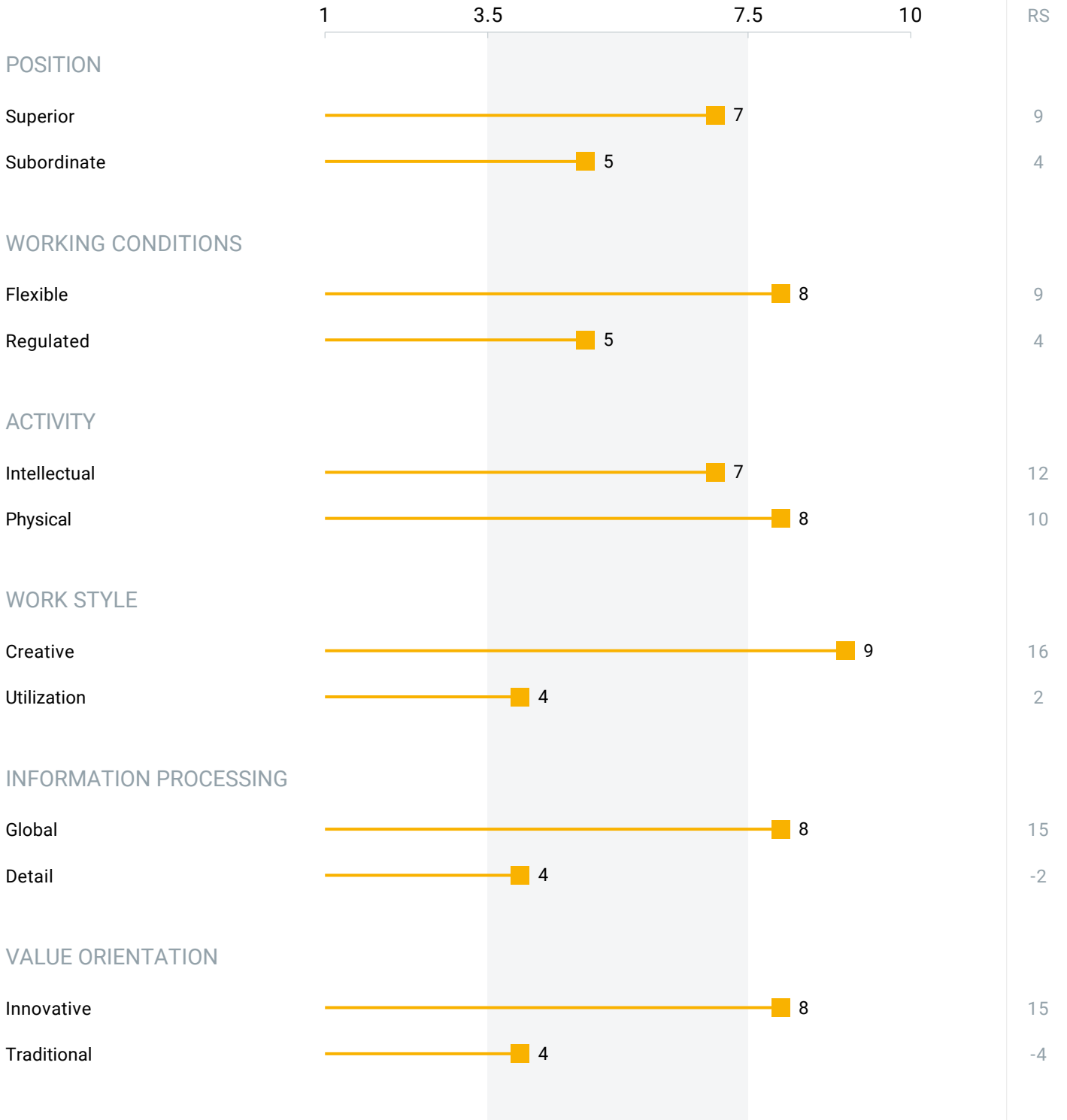
ID: 684



Occupational Interest Profile

ID: 684

WORKING PLACE

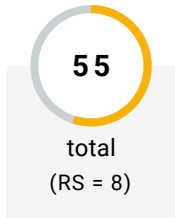


Occupational Interest Profile

ID: 684

AREAS OF INTEREST

BUSINESS/ECONOMICS



Sector
Activity

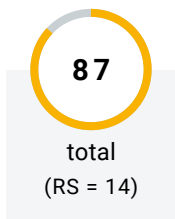
0 25 75 100



RS

-2
10

TECHNOLOGY

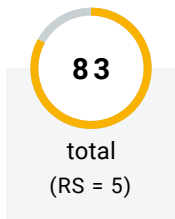


Sector
Activity

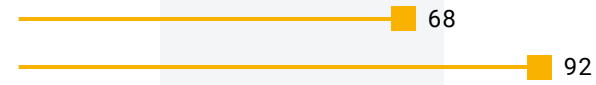


7
7

ART/CULTURE

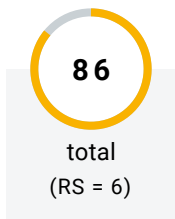


Sector
Activity

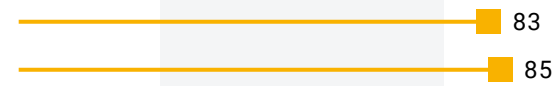


-3
8

ECOLOGY/ NATURAL SCIENCE

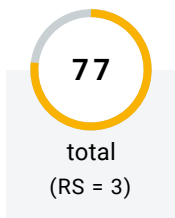


Sector
Activity



4
2

SOCIAL

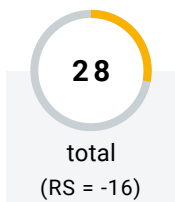


Sector
Activity

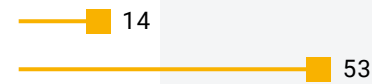


0
3

POLITICS/PUBLIC



Sector
Activity

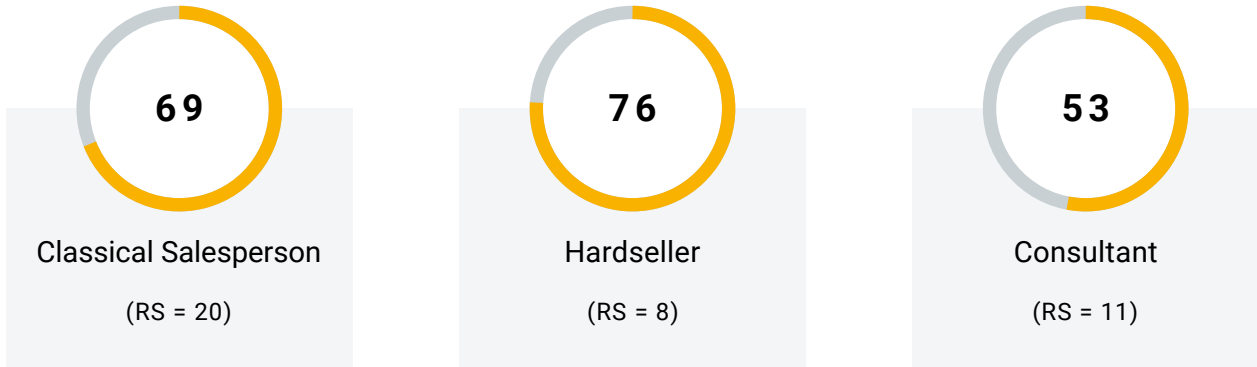


-13
-3

Sales Style

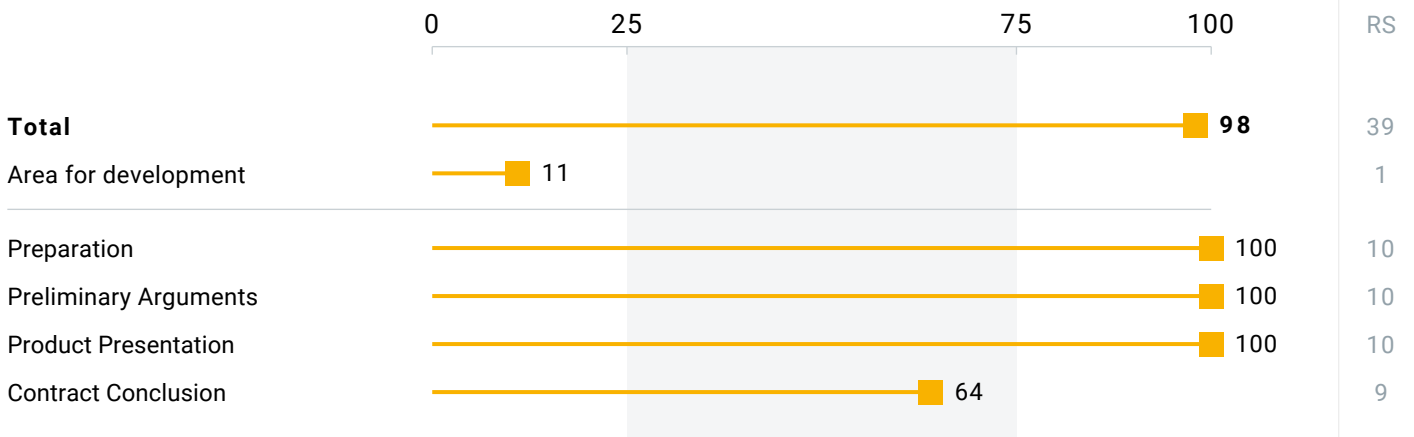
ID: 684

PREFERRED SALES STRATEGY TOTAL



SALES KNOW HOW TOTAL

(Classical Salesperson, Hardseller, Consultant)



Sales Style

ID: 684

SALES STRATEGY IN PHASES

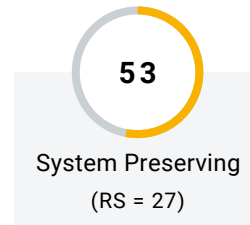
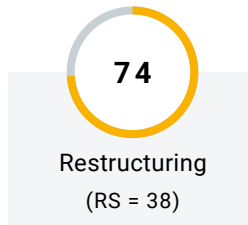
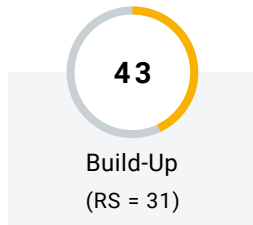


Social desirability: 2

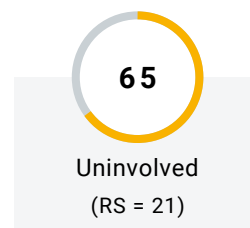
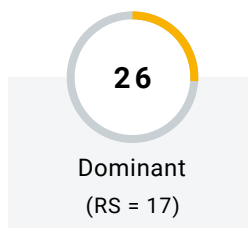
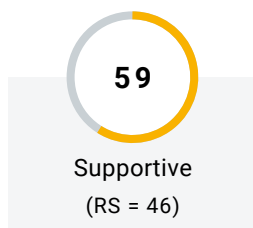
Management Analysis

ID: 684

MANAGEMENT-METHOD



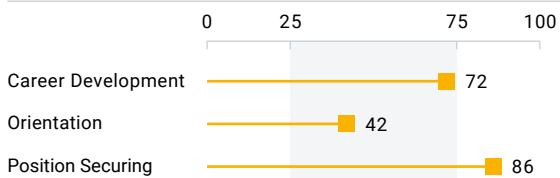
MANAGEMENT-STYLE



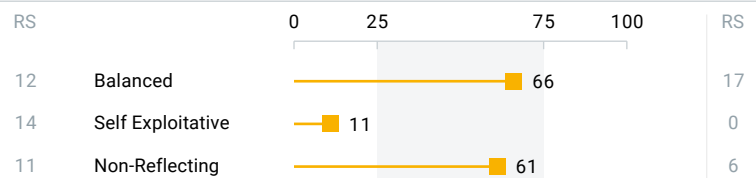
MANAGEMENT ANALYSIS IN DETAIL

SELF-MANAGEMENT

Career strategy

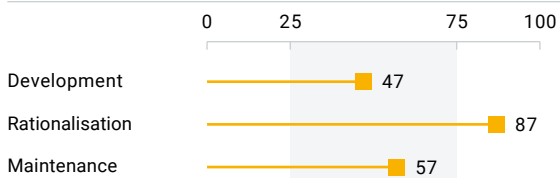


Handling

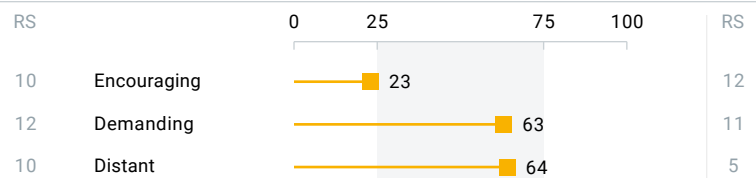


TEAM MANAGEMENT

Know how

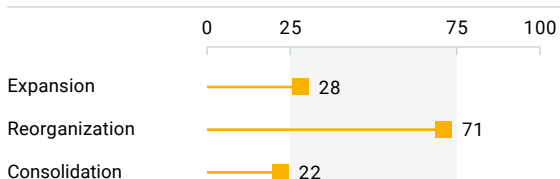


Leadership style

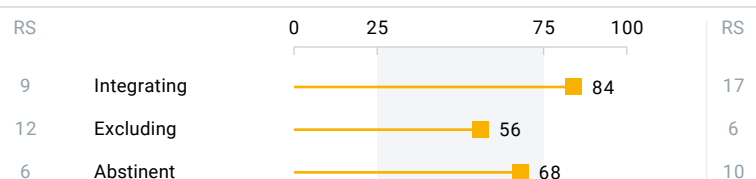


COMPANY MANAGEMENT

Methods



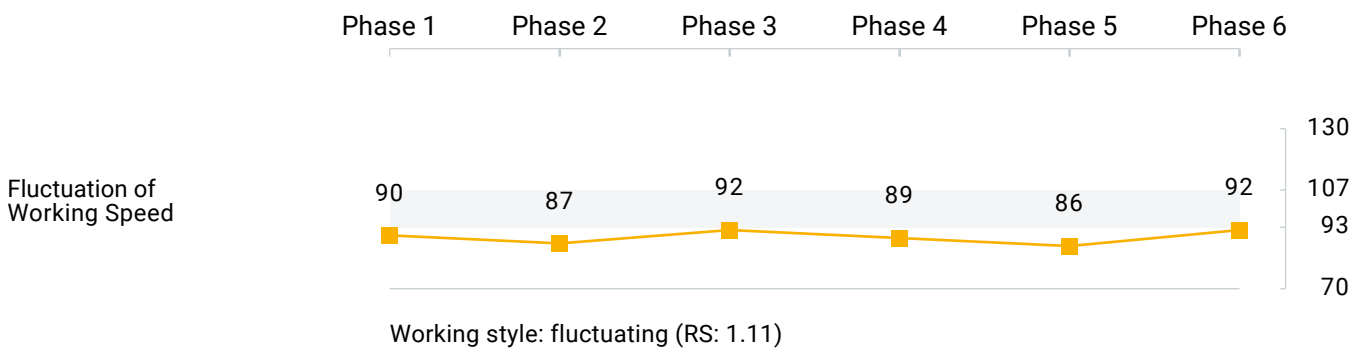
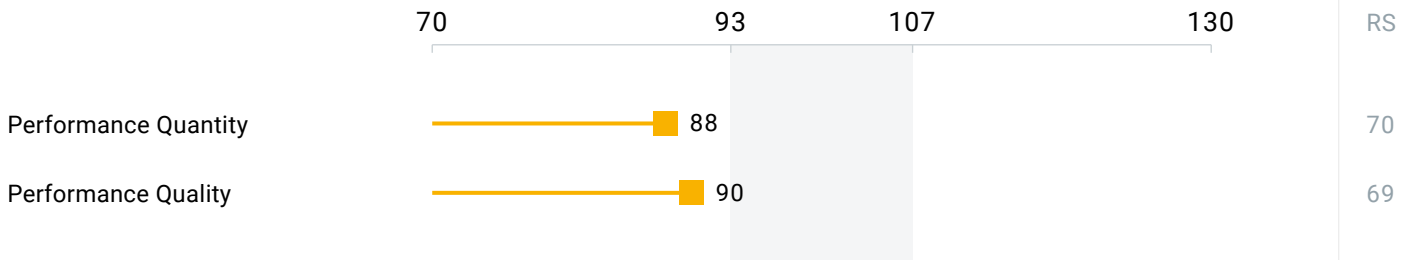
Approach



Performance and Concentration Endurance Test

ID: 684

within 6 intervals of 30 seconds each (3 minutes total)



Error analysis in detail

	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	total
number of processed tasks	10	11	13	12	11	13	70
number of errors	0	0	0	0	0	1	1
number of errors "pair" (omission)	0	0	0	0	0	0	0
number of errors "no pair" (confusion)	0	0	0	0	0	1	1
percentage of errors	0	0	0	0	0	8	1